



2024 RENEWAL Project RUBRIC

Applications are due September 23, 2024 at 5pm

Applications and all attachments must be submitted in a single PDF to the Human Services Coalition via email: lbargar@hsctc.org

AGENCY AND PROJECT INFORMATION

Agency Name:	
Program Name:	
Application Contact Person:	
Application Contact Email:	
Amount Requesting:	
Total Project Cost (incl. match):	
Projected Number Served (beds or persons)	
Project Location (zip code)	
Component Type (RRH, PSH, SSO-CE, TH-RRH, HMIS)	
Is this project partnering with a healthcare service?	
Is this project a subsidy partnership project?	
Is this project serving survivors of domestic violence and applying for DV bonus funds?	
Is this project an expansion of an existing CoC project?	

E-SNAPS Certification: I certify that my program has an E-SNAPS account and has demonstrated proficiency in E-SNAPS. I commit to submitting an online E-SNAPS application by October 25th, 2024 following notification of successful application approval by October 11th, 2024.

Sign: _____

Program Design: Provide an overall description addressing the whole scope of the project. Include the needs to be addressed, the population to be served; geographic area to be served; location of services; outreach strategy and methods for eligibility determinations; the housing and/or supportive services to be provided; linkages with other services and agencies; outcomes to be achieved; and how the project will be accessible and appropriate for any subpopulations intended to be served. (500 points)

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THRESHOLD REQUIREMENTS

Applicant has Active SAM registration with current information, and maintains an active SAM registration annually	
Applicant has Valid UEI (Unique Entity Identifier) Number	
Applicant is a Non-Profit organization with active 501(c)3 status, public housing authority, or local government organization	
Agree to use HMIS (or comparable database if DV)	
CoC Membership- has a current MOU or agrees to enter MOU with the Human Services Coalition of Tompkins County	
Applicant agrees to using the Coordinated Entry System to fill 100% of beds	
Applicant agrees to adopt Housing First model	
Management letter from agency's most recent fiscal audit demonstrating that agency is in good standing is attached.	

If the answer is no to any of the above questions, please explain below.

If agency does not meet threshold requirements, stop scoring. Agency is not eligible for CoC funding.

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NARRATIVE QUESTIONS

Supportive Services (10 points): Describe the supportive services for individuals and families that will be provided through the project, including the type, scale, and location of supportive services and the mode of transportation to those services. Explain how the program design will be made accessible and appropriate for participants with severe service needs. Describe how the supportive services will assist individuals and families to gain independent living skills; to obtain and remain in permanent housing; to access education and increase income through employment and/or benefits; and to maximize their ability to live independently.

- 8-10 points: Agency describes the type, scale, and location of supportive services as well as the mode of transportation to those services in a clear and robust manner. Agency describes a clear plan for a program design that is accessible and appropriate for participants who have severe service needs, taking into consideration systemic barriers, cultural considerations, and safety concerns for certain subpopulations of individuals and families experiencing homelessness. Agency clearly describes how supportive services provided will assist participants to gain independent living skills; to obtain and remain in permanent housing; to access education and increase income through employment and/or benefits; and to maximize their ability to live independently. Methods described are rooted in local data, national best practices, and agency experience operating in Tompkins County.
- 5-7 points: Agency describes the type, scale, and location of supportive services as well as the mode of transportation to those services in a clear and robust manner. Agency includes a plan for program design that is accessible and appropriate for participants who have severe service needs, but design does not consider systemic barriers, cultural considerations, and safety concerns for certain subpopulations of individuals and families experiencing homelessness. Agency clearly describes how supportive services provided will assist participants in meeting the goals mentioned above, but the methods are not connected to local data, national best practices, or agency experience operating in Tompkins County.
- 2-4 points: Agency is missing one or more details listed above regarding supportive services provided in this project, as well as how the supportive services will be accessible and appropriate for participants who have severe service needs. Agency does not provide a clear description of how supportive services will allow participants to meet the goals mentioned above.
- 0-1 points: Agency is fully missing descriptions for one or more parts of this question. The response is incomplete or severely unclear.

Connection to Healthcare Services (2.5 points): Describe your strategy to ensure clients are connected with and have ongoing access to appropriate healthcare services, including mental healthcare and gender-affirming healthcare.

- 4-5 points: Agency has actionable practices to connect participants to healthcare services, including mental healthcare and gender-affirming healthcare. Examples of actionable practices can include partnerships with healthcare organizations through MOU, providing navigation services, addressing transportation barriers to healthcare services, etc.
- 2-3 points: Agency provides connections to healthcare services, but connection is limited or does not specify connections to mental healthcare and gender-affirming healthcare.
- 0-1 points: Agency does not have a clear strategy for connecting participants with healthcare services.

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Housing First and Trauma-Informed Care (10 points): Describe your program's commitment to a Housing First model and trauma-informed care to create a safe and stable housing environment for participants exiting an experience of homelessness. Describe how you will use a "Housing First" approach in which assistance is offered and referrals made, including access to intensive case management and services, without preconditions and barriers to entry such as treatment or service participation requirements. Describe how Trauma-Informed Care will be meaningfully integrated into the roles of program staff. Please attach policies and procedures that demonstrate/support this commitment. (250 words)

- 8-10 points: Agency response indicates a clear understanding of Housing First and Trauma-Informed Care principles and the benefit to project participants of using a Housing First approach. Agency incorporates Housing First into their operating policies and procedures by removing unnecessary barriers to entering housing and does not require participation in services by residents. Agency offers training and professional development opportunities for program staff regarding trauma-informed care.
- 5-7 points: Agency response does not indicate a clear understanding of how Housing First and Trauma-Informed Care principles benefit project participants, but Agency incorporates Housing First into their operating policies and procedures. Agency offers training and professional development opportunities for program staff regarding Trauma-Informed Care.
- 2-4 points: Agency response indicates a clear understanding of how Housing First and Trauma-Informed Care principles can benefit project participants, but this approach is not reflected in their written policies and procedures for residents. Trauma-Informed care is a priority, but not functionally integrated into roles of program staff.
- 0-1 points: Agency does not have a clear commitment to or understanding of Housing First or Trauma-Informed Care principles.

Racial Equity (5 points): How will your project work to eliminate racial disparities in housing outcomes?

- 4-5 points: Agency has promising goals for promoting racial equity. The answer clearly demonstrates how this project will ensure equity and address racial disparities. This could include practices to assess data and outcomes disaggregately, training program staff in anti-racism and other relevant trainings, agency identifies other practices that eliminate disparities.
- 2-3 points: Agency is committed to equity but has no clear actionable practices.
- 0-1 points: Agency does not have clear commitment to racial equity.

Serving Intersectional Identities (5 points): Describe how your program will provide consistent help across intersectional identities. (e.g. LGBTQIA+, youth, BIPOC, disabled people)

- 4-5 points: Agency has a strategy to provide consistent services for people with intersectional identities. Strategies could include staff training, hiring people who represent the people served, etc.
- 2-3 points: Agency commits to providing consistent service but does not identify any clear strategies.
- 0-1 points: Agency does not outline strategies to provide consistent service to people across intersectional identities.

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NARRATIVE QUESTIONS (CONTINUED)

Elevating Lived Experience (5 points): Describe how your program plans to elevate the voices of and employ people of all ages with lived experience of homelessness to create better support for your clients. Please include job descriptions if available.

- 4-5 points: Agency has actionable practices to employ and elevate people with lived experience, including employment and HR strategies, board representation, and/or intentional feedback.
- 2-3 points: Agency incorporates feedback from participants in project design or conducts feedback surveys.
- 0-1 points: Agency does not have a clear strategy for elevating the voices of people with lived experience.
- Examples of actionable practices:
 - Policies to ensure that all clients are able to access services at the level of their need
 - People with lived experience of homelessness, including people from BIPOC communities, are represented on the board of the organization
 - Client feedback on the project is requested and a process is in place to examine and improve client satisfaction
 - Outcome data is collected, disaggregated for race and ethnicity, and used to inform policy decisions
 - Training for frontline staff to provide high-quality services
 - Recruiting staff with lived experience of homelessness
 - Services include peer support positions
 - Mentorship and training for frontline staff interested in management positions)

Person-Centered Planning (2.5 points): Describe how your program will support and engage the individuals served throughout their participation in the project.

- 4-5 points: Agency has actionable practices to provide ongoing supportive services throughout the duration of the project. Examples of practices include centering the participant in goal planning, creative engagement strategies, and case management training.
- 2-3 points: Agency provides supportive services but has limited examples of specific practices.
- 0-1 points: Agency does not have a clear strategy for providing ongoing services or services described are not person-centered.

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PERFORMANCE MEASURES

All performance data is for FY2023 (10/1/2022 to 9/30/2023). Financial data is for the most recently completed Fiscal Year. Monitoring score is for the most recent monitoring visit.

Utilization (5 points): Actual number households served during PITs (APR Q8) / total number of units in project.

- 5 points: 95%-100% utilization rate
- 3 points: 90%-94% utilization rate
- 0 points: <90% utilization rate

Vulnerable Populations (5 points): What percentage of clients served in FY2023 were in the following categories? Chronically Homeless: (Q5a #11) / (Q5a #14) Youth: (Q27a Youth Ages 18-24) / (Q5a #1) Domestic Violence: (Q14b Yes / Q5a #1)

- Score 5 points if any were above 75%

Data Quality (5 points): Were all of the following error rates below 5% for Q6 of your FY2023 APR? Personally Identifying Information (6a); Universal Data Elements (6b); Income and Housing Data Quality (6c); Chronic Homelessness (6d).

- Score 5 points for yes

Coordinated Entry Participation (5 points): What percentage of new entries to the project during FY2023 were matched to your project through the coordinated entry system?

- 5 points: 100%
- 0 points: Less than 100%

Permanent Housing Placement & Retention (10 points): For PSH, what percentage of clients served in FY2023 either stayed in the project or exited to a permanent housing destination (Q5a#8 Stayers, Q23c Exiting to housing destinations) (Positive housing destinations + Stayers) / (Total Participants - Persons excluded) For TH or RRH, of the clients who exited your project, what percentage of clients served in FY2023 exited to a permanent housing destination (Q23c)?

- The CoC-wide percentage of PSH clients retained or exited to permanent housing in FY2023 is 93%
 - 10 points: 93-100%
 - 5 points: 85-93%
 - 0 points: Less than 85%
- The CoC-wide percentage of TH clients exited to permanent housing in FY2023 is 81%
 - 10 points: 81%-100%
 - 5 points: 75-81%
 - 0 points: Less than 75%
- The CoC-wide percentage of RRH clients exited to a permanent housing destination in FY2023 is 88%
 - 10 points: 88-100%
 - 5 points: 80-88%
 - 0 points: Less than 80%

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PERFORMANCE MEASURES (CONTINUED)

All performance data is for FY2023 (10/1/2022 to 9/30/2023). Financial data is for the most recently completed Fiscal Year. Monitoring score is for the most recent monitoring visit.

Employment Growth (5 points): What percentage of clients enrolled in your program within the FY2023 year increased their employment income (Q19a1 and Q19a2)? (Within the "Number of Adults with Earned Income" Rows in Q19a1 & 19a2} Adults who Gained or Increased Income from Start to Annual Assessment, Average Gain+ Adults who Gained or Increased Income from Start to Exit, Average Gain)/(Total Adults in Q19a1 + Total Adults in Q19a2)

- PSH: CoC-Wide Average is 7%
 - 5 points: More than 7%
 - 3 points: Between 3 and 7%
 - 0 points: Less than 3%
- TH: CoC-Wide Average is 31%
 - 5 points: More than 31%
 - 3 points: Between 15 and 31%
 - 0 points: Less than 15%
- RRH: CoC-Wide Average is 10%
 - 5 points: More than 10%
 - 3 points: Between 5 and 10%
 - 0 points: Less than 5%

Income Growth (5 points): What percentage of clients enrolled in your program at the end of FY2023 had increased their total cash income since entering the program (Q19a1 & Q19a2)? (Within the "Number of Adults with Any Income" Rows in Q19a1 & 19a2} Adults who Gained or Increased Income from Start to Annual Assessment, Average Gain+ Adults who Gained or Increased Income from Start to Exit, Average Gain)/(Total Adults in Q19a1 + Total Adults in Q19a2)

- PSH: The CoC-wide percentage for PSH programs was 12%
 - 5 points: More than 12%
 - 3 points: Between 6 to 12%
 - 0 points: Less than 6%
- TH: The CoC-wide percentage for TH programs was 35%
 - 5 points: More than 35%
 - 3 points: Between 17 and 35%
 - 0 points: Less than 17%
- RRH: The CoC-wide percentage for RRH programs was 34%
 - 5 points: More than 34%
 - 3 points: Between 17 and 34%
 - 0 points: Less than 17%

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PERFORMANCE MEASURES (CONTINUED)

All performance data is for FY2023 (10/1/2022 to 9/30/2023). Financial data is for the most recently completed Fiscal Year. Monitoring score is for the most recent monitoring visit.

Health Insurance (4 points): What percentage of leavers in your project had health insurance upon exit from the project (APR Q21 + APR Q5a#5)? (Number of "1 Source of Health Insurance + Number of "More than 1 Source of Health Insurance) / (Number of Leavers)

- The CoC-Wide percentage was 77% for PSH in FY2023.
 - 4 points: More than 77%
 - 2 points: Between 70 and 77%
 - 0 points: Less than 70%
- The CoC-Wide percentage was 93% for TH in FY2023.
 - 4 points: More than 93%
 - 2 points: Between 80 and 93%
 - 0 points: Less than 80%
- The CoC-Wide percentage was 90% for RRH in FY2023.
 - 4 points: More than 90%
 - 2 points: Between 80 and 90%
 - 0 points: Less than 80%

Non-Cash Benefits (4 points): What percentage of leavers enrolled in your project had other non-cash benefits upon exit from the project (Q20b, Q5a#7)? Number of "1+ Sources" / "Number of Adult and Head of Household Leavers"

- The CoC-Wide Percentage for PSH was 52%.
 - 4 points: More than 52%
 - 2 points: Between 40 and 52%
 - 0 points: Less than 40%
- The CoC-Wide Percentage for TH was 30%.
 - 4 points: More than 30%
 - 2 points: Between 15 and 30%
 - 0 points: Less than 15%
- The CoC-Wide Percentage for RRH was 64%.
 - 4 points: More than 64%
 - 2 points: 50-64%
 - 0 points: Less than 50%

Time to Move-in (2 points): What was the average time for households to move into housing after enrolling in the project? (Q22c, "Average length of time to housing")

- 2 points: Less than 30 days
- 1 point: Between 30 and 50 days
- 0 points: Over 50 days

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BUDGET QUESTIONS

Please see the attached budget worksheet for detailed information about eligible uses and how to create a project budget. Please fill in budget charts below that are applicable to your projects.

Projects selected for funding will be required to provide (25%) match documentations.

- Match must be 25% of total grant amount*, indicate whether it is cash or in-kind, and have attached match letter. Agencies can only receive a maximum score of 5 if match documentation is not attached.
- *If a project has a LEASING budget line, this does not require match. In this case, you would subtract the leasing line amount from the total grant amount to determine the 25% match requirement.

Cost Effectiveness (5 points): Calculate your program's cost effectiveness and explain what numbers you used to calculate that rate.

Fund expenditure (5 points): Were all funds expended in the last completed program year?

- 5 points: 100% spent
- 3 points: Between 95 and 99%
- 0 points: Less than 94%

BUDGET WORKSHEETS

The following budgets should be filled out to capture all costs planned for your project as broken down by eligible cost components for the CoC program.

Eligible Costs	PSH	RRH	TH	SSO
Leasing (units or structures)	X		X	X
Operating Costs	X		X	
Rental Assistance	X	X*	X	
Supportive Services	X	X	X	X
HMIS	X	X	X	X
Project Administration	X	X	X	X

*(tenant-based)

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**LEASED UNIT BUDGET:
 PSH AND TH PROJECTS WHERE RECIPIENT IS LEASEHOLDER**

This budget applies to projects that will provide housing to program participant, with leases executed between the property owner and the Recipient. If the project intends to provide housing where the lease will be between the property owner and the program participant, complete the RENTAL ASSISTANCE BUDGET, not the leased units budget.

FY2024 Ithaca, NY Metropolitan Service Area Fair Market Rents by Unit Bedrooms:

Final FY2024 FMRs by Unit Bedrooms				
Efficiency	One-Bedroom	Two-Bedroom	Three-Bedroom	Four-Bedroom
\$1,311	\$1,434	\$1,664	\$2,056	\$2,229

Please input below the number of units you plan to lease of each unit size in the first column. Then, please calculate your total annual request for funding per unit size by multiplying the number of units requested (first column) by the FMR for that unit size (second column), and multiplying the resulting number by 12 months in the year.

Final FY2024 FMRs by Unit Bedrooms			
Size of Unit	Number of Units	FMR	Total Requested
<i>Sample: 1 Bedroom</i>	6	\$1000	\$72,000
Efficiency/SRO		\$1,311	
1 Bedroom		\$1,434	
2 Bedroom		\$1,664	
3 Bedroom		\$2,056	
4 Bedroom		\$2,229	
Total Assistance Requested		-	

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**LEASED STRUCTURES BUDGET:
PSH, TH, AND SSO PROJECTS THAT PLAN TO LEASE STRUCTURES**

Project Applicants that plan to lease structures or portions of structures for housing or supportive services must complete the “Leased Structures Budget”. If you plan to lease a structure but have not yet identified the site, please estimate your budget using the best available information and provide an explanation of your plan and timeline for identifying and securing the site.

Name of Structure:

The name of the structure can be as simple as “Structure 1” or something that is descriptive of the use of the structure.

Street Address:

Assistance Requested:

HUD Paid Rent (per Month)	
Total Annual Assistance Requested	
Total Requested for Grant Term (2 years)	

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**OPERATING COSTS BUDGET:
PSH AND TH PROJECTS**

PSH and TH projects with leased units or structures executed between the property owner and the Recipient should complete the Operating Costs Budget.

Eligible Costs	Quantity and Description	Assistance Requested
Maintenance/Repair		
Property Taxes and Insurance		
Replacement Reserve		
Building Security		
Electricity, Gas, and Water		
Furniture		
Equipment		-
Total Assistance Requested		

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**RENTAL ASSISTANCE BUDGET:
 RRH, PSH, AND TH PROJECTS WHERE PARTICIPANT IS LEASEHOLDER**

Project Applicants that plan to provide rental assistance to participants (short/medium - or long term) as part of their project must complete the "Rental Assistance Budget". If you are applying for rental assistance units, the lease agreement will be between the landowner and the participant. If the leases are between the project applicant and the landowner, then the Project Applicant must complete the LEASED UNITS BUDGET, not the rental assistance budget.

FY2024 Ithaca, NY Metropolitan Service Area Fair Market Rents by Unit Bedrooms:

Final FY2024 FMRs by Unit Bedrooms				
Efficiency	One-Bedroom	Two-Bedroom	Three-Bedroom	Four-Bedroom
\$1,311	\$1,434	\$1,664	\$2,056	\$2,229

Please input below the number of rental assistance units of each unit size you plan to use in the first column. Then, please calculate your total annual request for funding per unit size by multiplying the number of units requested (first column) by the FMR for that unit size (second column), and multiplying the resulting number by 12 months in the year.

Final FY2024 FMRs by Unit Bedrooms			
Size of Unit	Number of Units	FMR	Total Requested
<i>Sample: 1 Bedroom</i>	6	\$1000	\$72,000
Efficiency/SRO		\$1,311	
1 Bedroom		\$1,434	
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3 Bedroom		\$2,056	
4 Bedroom		\$2,229	
Total Assistance Requested		-	

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**SUPPORTIVE SERVICES BUDGET:
PSH, RRH, TH, AND SSO PROJECTS**

All projects providing supportive services should complete the "Supportive Services Budget".

Eligible Costs	Quantity and Description	Assistance Requested
Assessment of Service Needs		
Assistance with Moving Costs		
Case Management		
Child Care		
Education Services		
Employment Assistance		
Food		
Housing/Counseling Services		
Legal Services		
Life Skills		
Mental Health Services		
Outpatient Health Services		
Outreach Services		
Substance Abuse Treatment Services		
Transportation		

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**SUPPORTIVE SERVICES BUDGET (CONTINUED):
PSH, RRH, TH, AND SSO PROJECTS**

All projects providing supportive services should complete the “Supportive Services Budget”.

Eligible Costs	Quantity and Description	Assistance Requested
Utility Deposits		
Operating Costs (SSO only)		
Total Assistance Requested		

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**HMIS BUDGET:
PSH, RRH, TH, AND SSO PROJECTS**

Eligible Costs	Quantity and Description	Assistance Requested
Equipment		
Software		
Services		
Personnel		
Space and Operations		
Total Assistance Requested		

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**PROJECT ADMINISTRATION BUDGET:
PSH, RRH, TH, AND SSO PROJECTS**
**Up to 10 percent of any CoC project grant may be used for project administration costs,
excluding planning grants or Unified Funding Agency (UFA) costs.**

Eligible Costs- salaries, wages, and related costs for:	Assistance Requested
Preparing/amending program budgets and schedules	
Developing systems to ensure compliance with program requirements	
Developing agreements with subrecipients/contractors to carry out program activities	
Monitoring program activities for progress and compliance with program requirements	
Preparing reports and other documents directly related to the program for submission to HUD	
Coordinating the resolution of audit and monitoring findings	
Managing people whose primary responsibilities are described above	
Travel costs incurred for monitoring of subrecipients	
Administrative services performed under third-party contracts or agreements (ex: legal services, accounting services, audit services)	
Other costs for goods and services required for program administration (ex: rental or purchase of equipment, insurance, utilities, office supplies, and rental and maintenance (but not purchase) of office space)	
Costs for providing and attending trainings and conferences related to youth homelessness	
Costs of carrying out the environmental review responsibilities	
Total Annual Assistance Requested	

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APPEALS PROCESS

Who may appeal?

An agency may appeal a decision concerning a project application submitted by that agency. The agency, project, and project application must meet the CoC and HUD threshold requirements as outlined in the Project Application Rubrics and CoC Request for Proposals. YHDP Applications will not be ranked, and no scoring outcomes will be provided to projects. Because of this, decisions regarding YHDP project applications are not eligible for appeal.

What may be appealed?

The appeals process applies only to project scoring and ranking. There is no appeal for project tiering. An appeal may not be submitted if: all questions on the application were not completed, all required attachments were not submitted with the application, and/or the application was not submitted by the required deadline

What is the timing of the appeal process?

Formal appeals may only be submitted by a project within three (3) business days of a project receiving their ranking. Appeals must be submitted in writing to the Collaborative Applicant, who will then forward to the Ranking Committee. The written appeal must consist of a brief statement no longer than one page, and can be in the form of a letter, memo or email. Any appeal via email must be sent to the Human Services Coalition, the Collaborative Applicant and Lead Agency.

How are appeals decisions made?

The ranking committee and the CoC Governance committee will review all appeals. Appeals are decided by majority vote and may not be overturned by the full CoC.

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SUCCESSFUL PAST PERFORMANCE BONUS

Past Performance (20 points): Renewal project is currently in good standing with the Continuum of Care and was prioritized for Tier I funding during the 2023 Rank and Review Process.

- Project in good standing with the continuum of care
- Project was prioritized for Tier I funding in 2023

SCORING AND NOTES

Staff Notes:

Scoring:

Narrative Questions (40 points)

Performance Measures (50 points)

Budget Questions (10 points)

Total (100 points)

Successful Past Performance Bonus (20 points)

Total Score (out of 100 points):