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501(c)(3): refers to public charities and private foundations as defined by the IRS

501(c)(4): refers to social welfare and advocacy organizations as defined by the IRS

501(c)(6): refers to trade associations and business leagues as defined by the IRS

501(h) Election: an option for public charities (except churches) to measure their permissible lobbying activity using an expenditure test

A

Accountability: the acknowledgment and assumption of responsibility for policies and decisions, including the obligation to be answerable for resulting consequences

Ad hoc committee: a temporary committee established to address a specific issue, not necessarily within a specific time frame

Advisory Council: a group created to advise and support an organization or its leadership also called advisory group, advisory committee, or advisory board; usually focuses on a specific issue, area of concern, or constituency

Advocacy: any behavior or action that speaks in support of, recommends, argues for, or otherwise defends or pleads for a cause, mission, or organization that benefits others

Affiliate: a chapter, an auxiliary group, or a branch of a parent organization

All volunteer organization (AVO): a nonprofit organization that is managed and governed by volunteers

Articles of incorporation: an official statement of creation of an organization; it is filed with the appropriate state agency

Articles of organization: a charter for an unincorporated organization

Association: a membership organization that may be incorporated or unincorporated

Audit: a formal review of financial and/or activities and legal transactions

B

Board development: a process of building effective boards; from recruiting and orienting to engaging and educating board members, also includes rotations of board members to ensure a good fit with the organization's governance needs Board member agreement a verbal or written statement of commitment to fulfill responsibilities as outlined in the board member job description

Board member matrix: a tool helping identify desired characteristics and gaps on a board

Board of directors: governing body of a nonprofit or for-profit corporation; has specific legal and ethical responsibilities to and for the organization

Bylaws: the legal operating guidelines for a board

Bylaws amendment: a formal change to the original bylaws of an organization; the bylaws themselves should outline amendment procedures

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C

CEO: the chief executive officer; top staff position of a nonprofit organization or a for-profit company

Chair: in a nonprofit organization, the chief volunteer position, the elected leader of the board

Chapter: a member or affiliated organization of a federated organization

Charitable contribution: a tax-deductible donation given to a nonprofit organization

Charity: a nonprofit organization providing a public service as defined by the Internal Revenue Code Section 501(c)(3)

Charter: the legal organizational document for a nonprofit; also known as the articles of incorporation or articles of organization; may also refer to a formal description of responsibilities assigned to a committee, a chapter, or an affiliate

Chief executive: the top staff position of an organization, also called CEO or, in many nonprofits, executive director Code of conduct: the formal or informal ethical standards expected of every member of a group, whether board, staff, or member of a profession

Community foundation: a foundation whose mission is to support a specific community

Confidentiality clause: a policy defining unauthorized and improper disclosures of confidential information

Conflict of interest: a situation in which the personal or professional concerns of a member of the board or staff may affect their ability to put the welfare of the organization before benefit to self or another party

Consent agenda: a component of the meeting agenda that groups routine items and resolutions as one agenda item; does not require board discussion prior to the vote; requests for an item to be moved from the consent agenda to the regular agenda are automatically granted

Constitution: usually refers to the basic documents governing an organization's purpose, structure, and governance **Consultant**: an expert providing professional advice or services

Corporate sponsorship: a relationship between a nonprofit and a company where the nonprofit receives monetary support, goods, or services in exchange for public recognition of the company

Corporation: a legal entity that exists in perpetuity until it is dissolved; a "fictitious person," separate from its

managers or governors, usually given the same rights and obligations as natural persons

D

D&O (Directors and Officers) insurance: insurance that protects board members and top staff personnel from personal liability created by board decisions or actions

Determination lettér: an official notification by the IRS stating that a nonprofit is recognized as a tax-exempt organization

Development: a term used to describe all methods of obtaining funding or support for an organization

Disclosure: form a form on which board members annually detail personal and professional connections that could create a potential conflict of interest

Disclosure requirement: regulations requiring nonprofits to share financial or other information with the public, defining IRS form 990 as a public document

Disqualified person: includes organization managers and any other person (such as a board member) who, within the past five years, was in a position to exercise substantial influence over the affairs of the organization, also family members of the above

Dissolution of nonprofits: the formal procedure by which a nonprofit ceases to operate or exist; involves filing with the state and distribution of assets

Diversity: diversity includes all the ways in which people differ, and it encompasses all the different characteristics that make one individual or group different from another. It is all-inclusive and recognizes everyone and every group as part of the diversity that should be valued. A broad definition includes not only race, ethnicity, and gender — the groups that most often come to mind when the term "diversity" is used — but also age, national origin, religion, disability, sexual orientation, socioeconomic status, education, marital status, language, and physical appearance. It also involves different ideas, perspectives, and values ¹

1 UC Berkeley Center for Equity, Inclusion and Diversity, Glossary of Terms

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Due diligence: an expectation that a board member exercises reasonable care and follows the business judgment rule when making decisions

Duty of care: the requirement that board members be reasonably informed about the organization's activities, participate in decisions, and do so in good faith and with the care of an ordinarily prudent person in similar circumstances

Duty of loyalty: a requirement that a board member remain faithful and loyal to the organization and avoid conflicts of interest

Duty of obedience: a requirement that a board member remain obedient to the central purposes of the organization and honor all organizational policies, local, state, and federal laws, and legal regulations

E

Ecosystem: the people and organizations that work together toward a collective purpose. It includes the public policy environment, the relationship between organizations operating in a similar or complementary area, the funding environment or coexistence in the same geographic area; the context in which each organization operates matters.

Emeritus status: an honorific title usually given to a former board member who is invited to stay on board as a nonvoting member in an advisory capacity

Endowment: a fund or collection of assets whose investment earnings support an organization, a specific project or purpose; may be legally restricted based on stipulations made by donor(s)

Equity - "the state, quality or ideal of being just, impartial and fair." The concept of equity is synonymous with fairness and justice. It is helpful to think of equity as not simply a desired state of affairs or a lofty value. To be achieved and sustained, equity needs to be thought of as a structural and systemic concept. (https://www.aecf.org/blog/racialjustice-definitions)

Ex officio: "by reason of their office"; a person serving on a board due to their position rather than through elections, may or may not include voting rights

Excess benefit transaction: a transaction in which an economic benefit is provided by a nonprofit, directly or indirectly, to a disqualified person, and the value of the economic benefit provided by the organization exceeds the value of the consideration (including the performance of services) received by the organization

Excise tax: a tax issued by the IRS on nonprofits that violate specific regulations

Executive committee: a committee that has specific powers, outlined in the bylaws, which allow it to act on the board's behalf when a full board meeting is not possible or necessary

Executive session: a meeting of a board in which only board members and individuals specifically invited by the board are present; it is governed by rules of confidentiality.

F

Federated organization: an organizational structure composed of an umbrella organization (national or regional) with smaller localindependently governed yet chartered member organizations

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Fiduciary duty: a responsibility of board members and the nonprofit board as a whole to serve as trustee of the organization's assets on behalf of the greater community; responsibility for financial viability and proper handling of financial matters

Form 990: an annual information form submitted to the IRS, a public document listing information concerning an organization's finances and programs, as well as names of board members and highest-paid staff leaders

Form 990-PF: an information form for private foundations to be filed with the IRS

Form 990-T: a financial form for organizations must pay unrelated business income tax

Form 1023: an application form for nonprofits that want to be recognized as a 501(c)(3) organization

Form 1024: an application form for nonprofits that seek tax-exempt recognition as any other type of 501(c) than a 501(c)(3) organization

Foundation: a tax-exempt nonprofit organization operating under more stringent IRS regulations than other 501(c) (3) organizations; may be designed to collect and distribute funds for nonprofit purposes or may operate its own programs

Fundraising: a wide variety of activities that help generate donations for an organization

G

Governance: The stewardship of an organization's mission and resources on behalf of its community. The act of setting strategy, including the mission, vision, and values as well as providing oversight and ensuring resources. The Board's role, in concert with the staff, is to align the organization towards its ecosystems' collective purpose.

Governance committee: The governance committee's main role is to institutionalize best practices in three areas: strategic board recruitment, effective board engagement, and intentional revitalization. This includes handling board self-assessment, board development, and ensuring the board is diverse and that all members are

Grant funding: financial support provided to an organization through a foundation or government source through an application process.

Inclusion: authentically bringing traditionally excluded individuals and/or groups into processes, activities, and decision/policy making in a way that shares power²

Incorporation: a legal process through which a group is created and recognized by the state as an entity separate from the individuals who manage or govern it; limits individual responsibility for actions of the group

Indemnification: a guarantee by an organization to pay board members' legal costs for claims that result from board service

Intermediate sanctions: IRS regulations creating penalties for nonprofit board members and staff who receive or authorize an excessive benefit transaction

Lobbying: attempting to influence legislation through direct contact with lawmakers or with constituents

2 OpenSource Leadership Strategies, <u>Some Working Definitions</u>

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M

Membership organization: a nonprofit that grants its members specific rights to participate in its internal affairs and/ or to receive certain benefits in return for payment of membership dues

Merger: combining two or more organizations into one

Micromanagement: this usually refers to a manager who is paying too much attention to details and is not focusing on the big picture; also refers to boards that stray into management and fail to respect the authority delegated to the chief executive

Mission: the reason for which an organization exists, who you serve and what you aspire to accomplish; it frames your part of the work in service to the collective vision of the ecosystem, and its purpose.

Mission statement: a brief description of the organization's approach to filling the need it was created to address

N

Nonprofit organization: A nonprofit organization is organized for purposes other than generating profit and in which no part of the organization's income is distributed to its members, directors, or officers.

(Cornell https://www.law.cornell.edu/wex/non-profit_organizations)

Nonprofit sector: includes the full scope of organizations that are independent from the government and not part of the for-profit business sector

0

Officer: a leadership position on a board with a specific set of responsibilities; typically refers to the chair, vice-chair, secretary, or treasurer

Open meeting laws: also called "Sunshine Laws"; state regulations that require government agencies and some nonprofit organizations receiving public funding to open at least some of their board meetings to the public

Operational reserves: the amount of cash nonprofits keep as a reasonable buffer against unforeseen, seasonal, irregular, or exceptional funding shortages

Orientation: educating new board members or new staff on their roles, responsibilities, their organization, and how the board works

P

Policy: a written and binding guideline for action; creates limits on the range of acceptable options
 President: a term used to describe either the chief volunteer officer or the chief staff officer of an organization
 Private inurement: benefits received by an insider with sizable influence over a nonprofit organization's decisions when benefit is of greater value than service provided

Public support test: an IRS regulation used to determine whether a nonprofit organization is a private foundation or public charity; involves determining the source of the majority of funding for the organization

Purpose: the collective goal of the ecosystem in which you work and is advanced in partnership with other community organizations working toward similar goals

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R

Racial equity: racial equity is the condition that would be achieved if one's racial identity no longer predicted, in a statistical sense, how one fares. When we use the term, we are thinking about racial equity as one part of racial justice, and thus we also include work to address root causes of inequities not just their manifestation. This includes elimination of policies, practices, attitudes and cultural messages that reinforce differential outcomes by race or fail to eliminate them³

Retreat: an event where the board or staff meet to learn about or explore specific issues; examples include strategic planning, orientation, or self-assessment; is usually longer than a regular meeting, often off-site and informal in nature

Robert's Rules of Order: a parliamentary procedure used to conduct meetings

S

Secretary: an officer position that involves taking minutes and keeping records and archives of the board; duties are often delegated to staff

Self-assessment: a process by which boards and/or board members evaluate their own performance
Staggered terms: an organizational structure where board members' terms expire in alternating years
Sunshine laws: also called open meeting laws; state regulations that require government agencies and some nonprofit organizations that receive public funding to open at least some of their board meetings to the public

T

Tax-deductible donation: a donation in which the donor can deduct the donation from taxable income **Terms:** the length of service prescribed for the position of board member, which may be renewable or term-limited based on the bylaws

Term limits: a restriction on the number of consecutive terms that a person can serve as a board member

V

Vision: the big-picture goal to which your organization aspires. It is the future state your organization seeks to create for the community you serve. This is usually set during a strategic planning process

Values: the principles and beliefs that guide how your organization enacts its mission

Source: MP Associates, Center for Assessment and Policy Development, and World Trust Educational Services, 2019

³ Center for Assessment and Policy Development